

オーストラリア北部地域における持続可能な食品製造及びエネルギー供給事業の開発

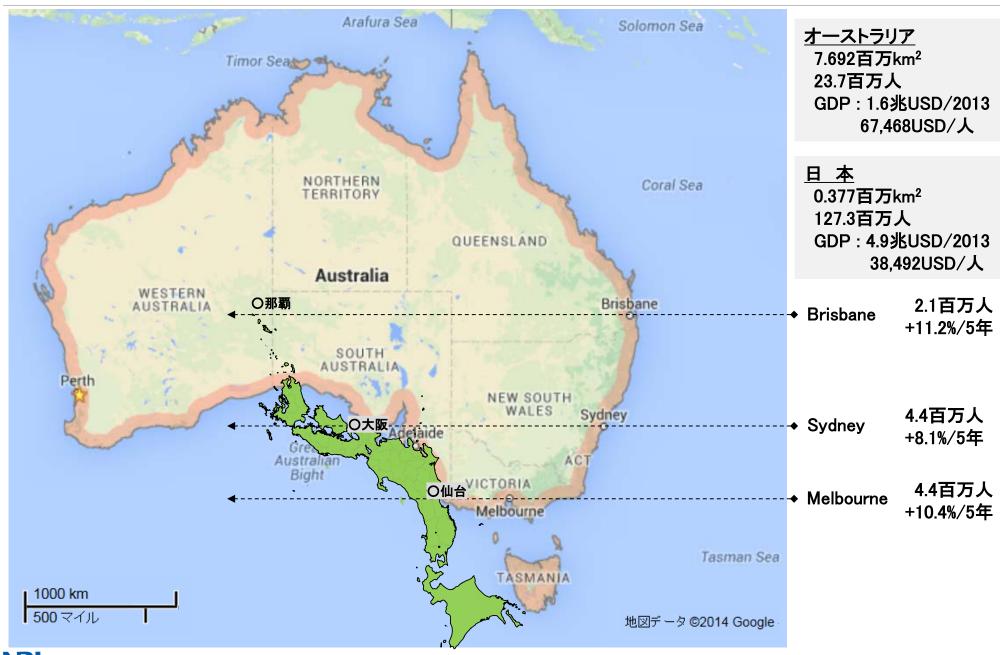
2015年5月21日

株式会社野村総合研究所 コンサルティング事業本部社会システムコンサルティング部 パブリックマネジメントグループ

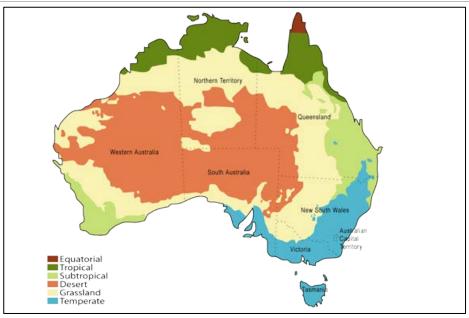
GM/上級コンサルタント 矢島 大輔

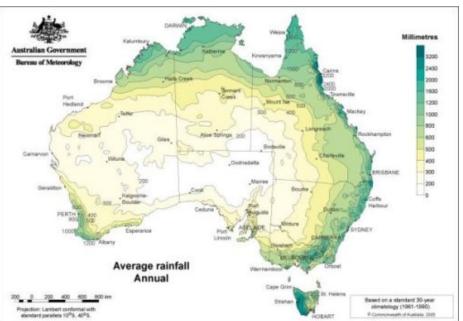
〒100-0005 東京都千代田区丸の内1-6-5 丸の内北ロビル

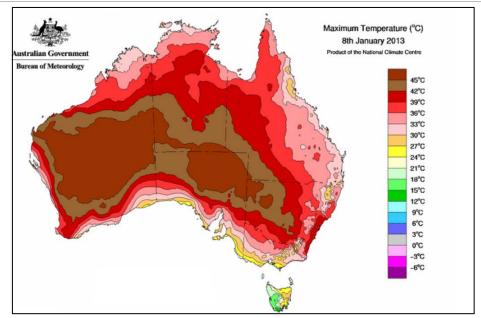
オーストラリアとは

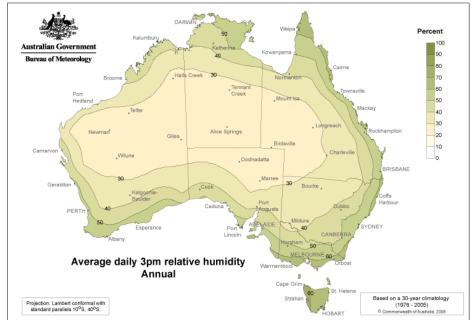




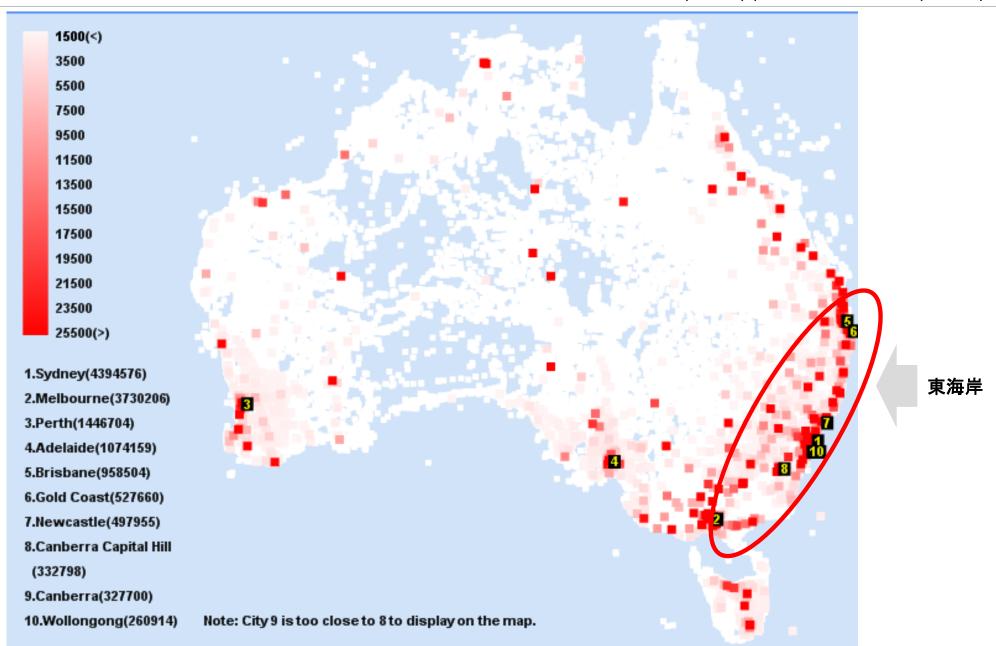


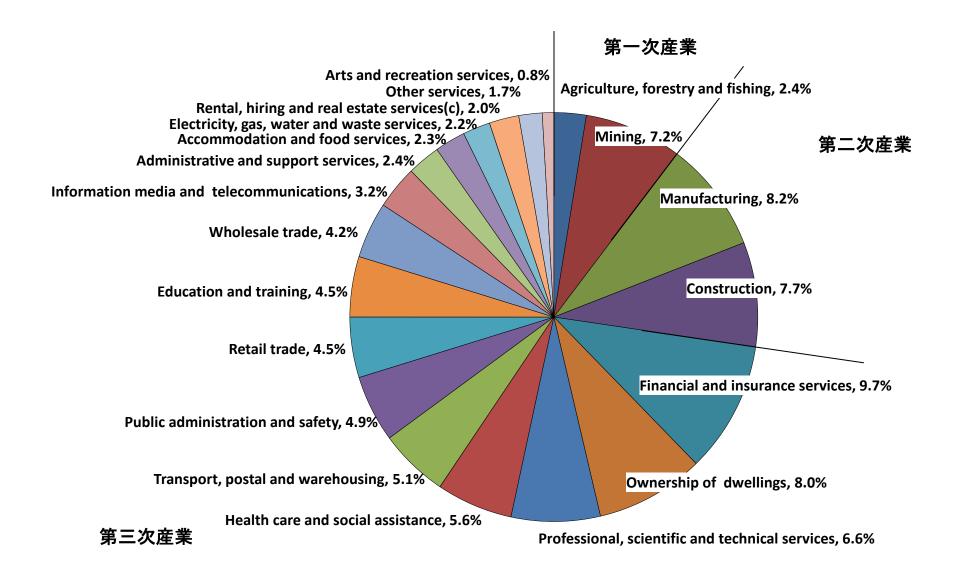




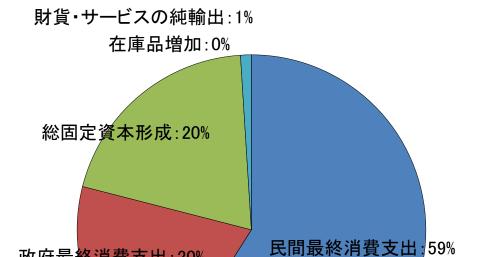




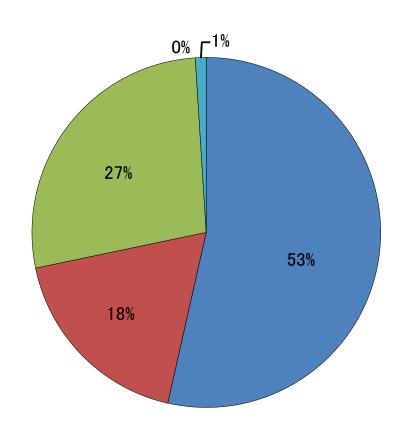






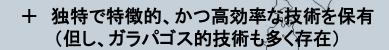


オーストラリア (1兆3,870億豪ドル)



政府最終消費支出:20%

キーワードは、"インキューベーター"



事業化に向けた実証等のための物理的な土地 の確保が難しく、法規制が多い



- アジアに広がる多様な気候区を自国内で有し、 ナショナルリスクが極めて低い
- + 基礎技術の開発と蓄積、金融技術に長ける
 - 優れた技術やアイデアの事業化が苦手







英語を基本プロトコルとするビジネスとして コンサバティブなオーストラリアの市場にて開発 (IPや特許、契約形態、規格化)

i.e. AS/NZS ISO 31000:2009 (replaces AS/NZS 4360:2004)

オーストラリア北部開発とは

Developing Northern Australia

On 28 February 2014 the Prime Minister announced the Australian Government will produce a White Paper on Developing Northern Australia that will set out a clear, well-defined and timely policy platform for future development in the north. A cross-agency Taskforce has been established in the Department of the Prime Minister and Cabinet to complete the White Paper within 12 months.

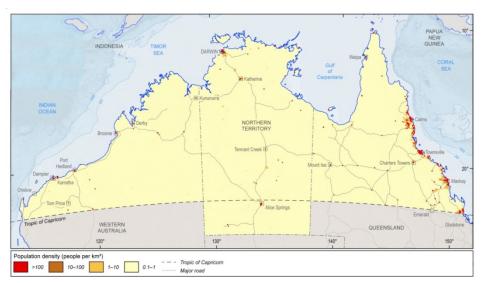


Home » Media » Northern Australia White Paper Underway

NORTHERN AUSTRALIA WHITE PAPER UNDERWAY

28 February 2014
Prime Minister
Deputy Prime Minister
E&OE

The Premiers of Queensland and Western Australia and the Chief Minister of the Northern Territory have agreed to join a new Strategic Partnership to inform the development and implementation of Australia's first Northern Australia White Paper.



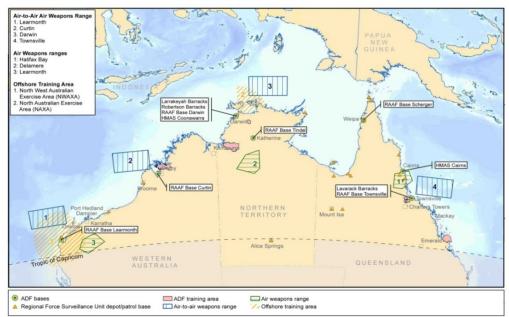


About

The White Paper on Developing Northern Australia will be produced within 12 months. It will set out a clear, well-defined and timely policy platform for realising the full economic potential of the north, including a plan for implementing these policies over the next two, five, 10 and 20 years.

It will explore ways to capitalise on the region's strengths, provide the best regulatory and economic environment for business and identify critical infrastructure for long-term growth, public and private planning and investment.

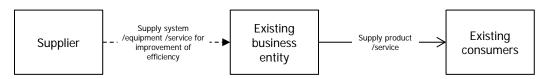
A Strategic Partnership led by the Prime Minister, the Deputy Prime Minister, the Premiers of Queensland and Western Australia and the Chief Minister of the Northern Tetritory will help inform the development of the White Paper, supported by the Northern Australia Advisory Group.



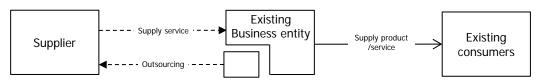
Business opportunities in Northern Australia



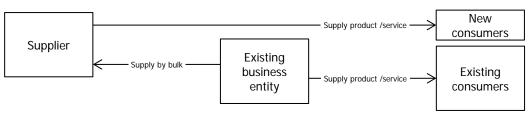
Business scheme A



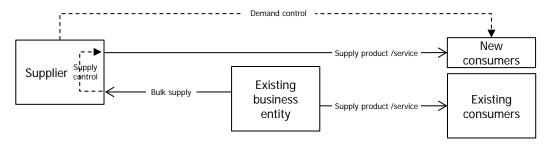
Business scheme B

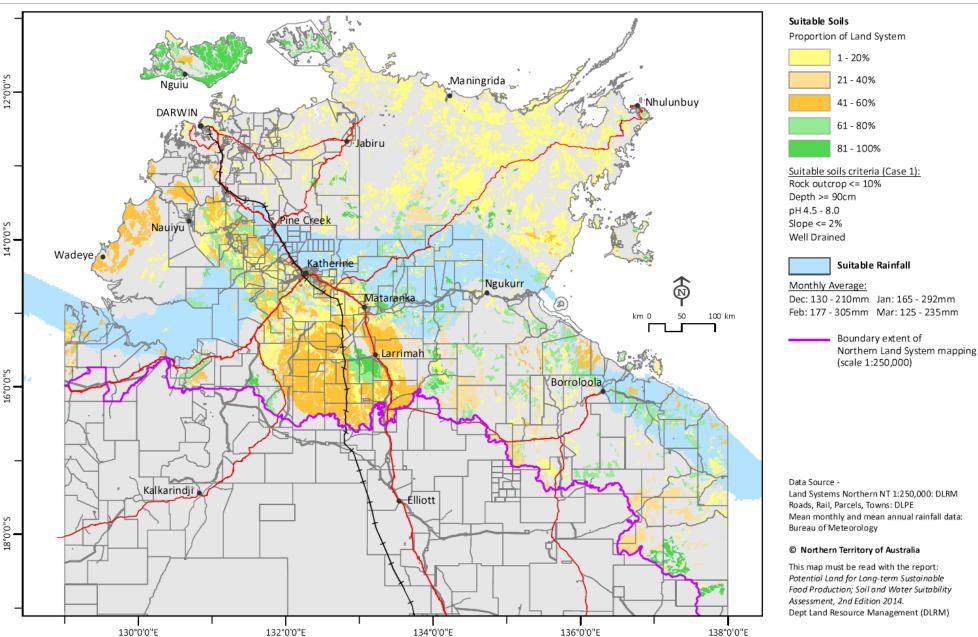


Business scheme C



Business scheme D







Your biofuel and bio-based products business or investment can benefit from Queensland's mix of raw materials, expertise and business advantages.

The Queensland Government is here to help you address the critical parameters of your bio-industrial project. This brochure and map provide a snapshot of the opportunities and advantages of operating in Queensland.

Queensland has substantial resources and capabilities for sugarcane and other biomass research through a range of academic, government and industry centres.

Global partnerships

Global companies currently collaborating on Queensland bio-industrial projects include:

- Amyris
- · Qantas
- · Boeing · Dow
- Siemens Syngenta
- · Dupont
- · Virgin Australia
- LanzaTech · Neste Oil
- · Wilmar SkyNRG

We strongly believe in Queensland as potentially one of the best places in the world for developing sustainable jet fuels.

> Dirk Kronemeijer, Managing Director of SkyNRG

| Fast facts | Population | 4.5 million map for details | | | |
|------------|---|---|--|--|--|
| | Size | 1.7 million km²/668,000 sq mi | | | |
| | Gross State Product | \$288.3 billion (2012-13) | | | |
| | Projected economic growth | 3.6% for 2013-14 and 2014-15* | | | |
| | Capital | Brisbane | | | |
| | Time zone | UTC + 10 | | | |
| | International airports | Brisbane, Cairns, Gold Coast, Townsville | | | |
| | Government infrastructure spend | \$16.5 billion (2012-2013) | | | |
| | Primary exports | Mining commodities, tourism, beef cattle, sugar, cotton and wheat | | | |
| | Agricultural contribution to economy | \$11.5 billion + \$3.2 billion in processing (2011–2012) | | | |
| | Multi-faceted feedstock research including | Sugarcane bagasse, woody biomass, oil seed crops, algae | | | |
| | Climate | 30°C in summer and 20°C in winter | | | |
| | Payroll tax | 4.75%, lowest rate in Australia | | | |

Queensland, Australia is an eight hour flight from Tokyo, Japan and operates in a time zone within two hours of many major Asian major capital cities. This close proximity to Asian markets provides strong trading ties.





Feedstocks

Sugarcane is grown on 0.3 per cent of Queensland's land area and amounts to 94 per cent of Australia's sugarcane crop, 30 million tonnes valued at \$1 billion. Much of the bagasse is used for electricity generation in mills. Queensland produces 60 per cent of Australia's sorghum crop worth \$250 million.

Additional feedstocks include native grasses, crop stubble, eucalypts, acacia, mallee, cassava, agave, algae, pongamia and exotic pines.



Bio-industry projects

Current land use for sugarcane

565,000 ha

There are six Queensland universities involved in bio-industrial product development, These institutions specialise in:

- · sustainable aviation fuels
- · enzymatic and thermo-chemical conversion technologies
- · techno-economic modelling
- · integrated supply-chain logistics
- · harvesting and aggregation
- · emerging specialised energy crops
- · high yield cultivars
- · germplasm improvement
- · process optimisation

Queensland's research and development projects include:

Mackay Renewable Bio-commodities Pilot Plant -

The Queensland University of Technology (QUT) converts cellulosic biomass into bioethanol, biocrude and high value

Tarong Algal Synthesiser Display Plant — is a joint venture between MBD Energy, Stanwell Corporation and James Cook University investigating bioremediation of power station waste using algae to produce biocrude and animal feed.

Solar Biofuels Research Centre — University of Queensland's (UQ) Institute of Molecular Bioscience, the Queensland Government and industry partners collaborate on commercial production of microalgae-based biomass.

ARC Centre of Excellence for Integrative Legume Research

- the centre researches native Australian pongamia pinnata legumes for human and animal food and sustainable biofuels.

Commercial projects in Queensland

| Project name | Company and website | Feedstock | Products | Proposed annual product volume | Location |
|--|---|-----------|----------|--|--|
| AgriFuels | AgriFuels agrifuels.com.au | 5 | 04 | 12 000 L/Ha 15 T grain/Ha | Isis Shire (near Bundaberg) |
| AustCane Energy | AustCane Energy Ltd austcane.com.au | P | 0 \$ | 100 ML ethanol 49 MWH | Burdekin Shire (near Townsville) |
| BioEnergy Plantations | BioEnergy Plantations bioenergyplantations.com.au | (3) | 07 | 160 ML biodiesel | Elimbah and Spring Gully |
| Boeing-CSIRO Sustainable Aviation Fuel Project | Boeing, CSIRO and partners www.boeing.com.au | 4 | × (1) | 500 ML jet fuel 2000 ML diesel | Fitzroy Basin (near Rockhampton |
| Brisbane BioPort | Virgin Australia, Brisbane Airport Corp, SkyNRG virginaustralia.com | Various | × (1) | 5% of Virgin Australia's annual jet fuel demand | Various |
| Etheridge Integrated Agricultural Project | Integrated Food and Energy Developments I-fed.com.au | * | 0 % | 100 ML ethanol 346 000 MWH 400 000 T grain | Etheridge Shire (near Georgetown) |
| North Queensland Bio-Energy | NQBE Ltd nqbioenergy.com.au | 1 | 0\$ | 100 ML ethanol 85 MWH | Ingham (near Townsville) |
| RD Australia | RD Australia rdaust.com | 李二 | 0 | 100-1000 ML ethanol | Burdekin/Pentland (near Townsville) |

Feedstock legend: Sorghum PSugarcane Pongamia Pinnata Woody biomass (native regrowth) Sugarcane

Queensland's subtropical climate provides ideal conditions to produce strong yields with high quality products all year

600 mm to 3200 mm



details

Queensland has more than 20 million hectares of available growing land. The enclosed map provides details on current regional locations. The cultivation and management of sugarcane, forestry and other feedstocks is supported by large tracts of land and substantial areas of wood producing native and plantation forests. map for

Infrastructure

Queensland's thriving agricultural communities include seven regional towns with a shared population greater than 50 000 who are connected to international markets through world class infrastructure networks including:













Queensland's unique climate, diverse production locations, well-acclimatised varieties and production methods result in good yields and high quality products.

The Honourable John McVeigh, Minister for Agriculture. Fisheries and Forestry, Queensland Government.

Industry leaders are exploring opportunities to establish commercial bio-refineries. Currently the state has three commercial bio-refineries and three traditional refineries:

Current commercial production

Sucrogen BioEthanol (Wilmar Sugar) - Sucrogen is Australia's largest producer of sugar-based (molasses) ethanol and the third largest fuel-grade ethanol producer in Australia. The Sarina distillery is located south of Mackay and produces 60 million litres of ethanol per year.

Dalby Bio-Refinery (United Petroleum) - the Dalby facility is Australia's first grain to ethanol plant and produces 76 million litres of ethanol per year from red sorghum.

Ecotech Biodiesel — produce a FAME biodiesel from used cooking oil and tallow. The Brisbane facility can produce 30 million litres with capacity to increase production to 75 million litres.



Traditional refineries

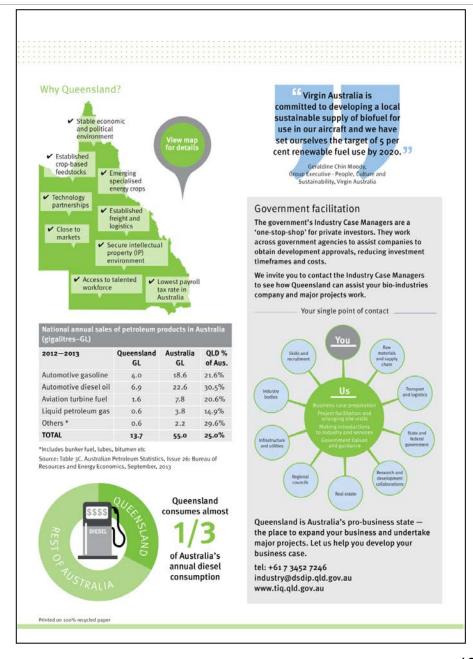
BP - the Bulwer Island refinery supplies 16 megalitres (101 000 barrels) of fuel per day.

Caltex — the Lytton refinery supplies 18 megalitres (109 000 barrels) of fuel per day.

Northern Oil Refinery - this new 60 megalitre capacity lube-to-lube re-refinery in Gladstone processes used lubricant oil into base oil for reuse.

Minerals processing - there are several large-scale base metal smelting and refining facilities mainly based at Queensland port towns.

Chemicals manufacturing - Orica and Incitec Pivot operate three large production facilities, producing explosives, fertilisers and pesticides for local and international (or export) markets.





About Us Corporate Project Contact Us



Etheridge Integrated Agricultural Project

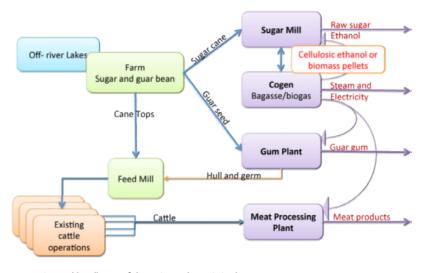
The Project was established to create a large scale integrated farm and processing precinct in the Gulf Savannah region of North Queensland. A Greenfield agricultural enterprise comprising 50,000 hectares of irrigated cropping land, co-located processing facilities and associated water, electricity and logistics infrastructure will be established.



Sugar cane - already widely grown in Queensland and guar bean - a leguminous crop suited to rotation with sugar cane - will be cropped and processed.

Guar bean is used to produce a natural colloid used in food manufacture and, more recently, coal seam fracking. Increasing demand for gluten free food which requires alternative food additives like guar gum and the very rapid growth in coal seam gas is leading to insufficient supply. The project is well positioned to meet local requirements for guar gum close to one of the world's hotspots for coal seam methane.

The integrated enterprise includes on-farm and off-farm water storage and water distribution, farm and cattle grazing operations, factories, power station and other infrastructure.



Integration enables all parts of the project to be optimized.

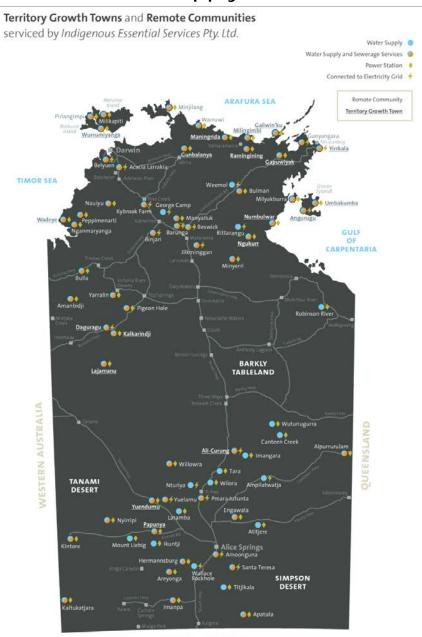
Sustainability and environmental management can be delivered as a central element of the enterprise. New farming technologies can be implemented to reduce impacts and increase productivity.

By-products from farming such as green tops and trash can be used as stock feed when blended with protein by-product from the guar gum plant.

Process water will be recycled as irrigation water returning nutrient back to the farm. The carbon footprint of the enterprise can be minimized. A co-located cattle back-grounding facility enables nutrient-rich manure to be collected and reused in farming operations thereby decreasing artificial fertilizer application. Farm run-off during heavy rain events can be managed across the entire farm to capture sediment and overland flows which will be recycled and used on-farm.

Liquid waste from the processing facilities will be treated in a biogas plant. Biogas will provide additional energy for the cogeneration plant to dry sugar and gum products.

Regional cattle producers bear substantial live cattle transport costs and carcass shrink losses resulting in significantly reduced net returns. In some cases, cattle are left to die on the property rather than transported at a loss for slaughter. Over one million cattle are exported from the region. Processing of marginal cattle from the region will exploit a wasted regional resource.

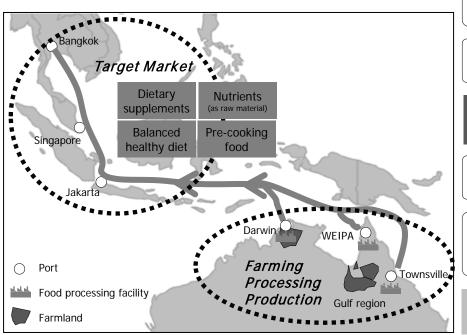




持続可能な食品製造及びエネルギー供給事業とは

A project to support health growth of Asia from table

- NRI believes that comfort eating in Southeast Asia contributes to health improvement and regional prosperity in Asia-Oceania region.
- In Australia, development of the Northern region is underway, with a focus on agriculture.
- With the domestic market expected to shrink gradually, Japanese companies including logistic and retail industry are aggressively setting up shop in Southeast Asia.
- We trust that stable supply of nutrients of vegetable origin from Australia, rather than chemical origin, would create and provide huge opportunity to both AUS and JPN companies.
- NRI would like to pursue this concept and put into practice.



Activate the Northern Australia development

North Queensland Irrigated Agriculture Strategy

the Northern Territory Government's Framing the Future vision

Farming

Produce vegetables with much nutrient component such as Spinacia oleracea, carrot, basil, Jew's mallow and pepper, fruits and other products included dietary fiber and other nutrient such as fucoidan and beta-carotene.

Produce livestock products with good quality of calcium and protein substance

Processing

Extract nutrients and produce powder; protein material, fat, vitamins, glucide, mineral, dietary fiber, fucoidan, beta-carotene and so on.

Produce pre-cooking food for restaurant, food processing company and hospital.

Production

Produce dietary supplements, balanced healthy diet shaped like baked goods and candy

> Pre-cooking food

Products

Dietary supplements

Balanced healthy diet

Nutrients (as raw material)

Supply chain

Transport with logistic system managed by time, temperature, humidity and carbon & ecological footprints.

Customers

Governmental organization for health and poverty, and hospitals

High and Middle class consumers

Restaurants and food processing companies

For healthy Southeast Asia development

Create huge business opportunities to AUS and JPN companies

エネルギー作物の栽培と分散型・持続可能エネルギー供給事業

■ 提案の概要

インドネシアやタイといった拡大市場に近く、近年、連邦政府を中心とした開発が進み、電力グリッ ドの未成熟なオーストラリア北部地域において、エネルギー作物の栽培とそれらを活用した分散型 エネルギー供給システムを、日本の技術を活用して、展開する。

■ 提案の背景

- オーストラリア北部地域は、アジアに最も近いオーストラリアのエリアとしての特徴を活かすべく、 近年、連邦政府及び北部準州、クイーンズランド州、西オーストラリア州の各州がその開発に力を 入れている。
- 開発は特に、農業、エネルギー、ツーリズムに関連する分野に力点が置かれており、貿易に立脚 した経済圏の確立を目途として進められている。
- 日本は近年、経済産業省を主要な政府機関として、インフラ輸出に力を入れており、エネルギー 消費や環境への影響を低減しつつ、優れた機能を提供する日本のインフラ・システムは、地球規 模での気候変動の緩和にも貢献する潜在能力を有している。
- オーストラリア北部地域は、アジアに最も近いという特性から、例えば、キャッサバのバイオディー ゼル化により農地が著しく疲弊しているタイなどへの輸出など、インフラシステムそのものの輸出 を含め、持続可能なエネルギー供給に係るインフラシステムは、ビジネスチャンスとして、高い可 能性を有していると言える。

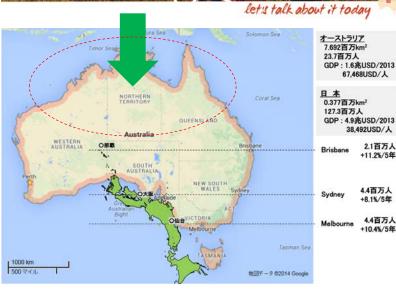
■ 事業の規模

- 最終的には、農地800~1,000ha程度の規模を想定。
- テストマーケティング時には、農地20ha程度を想定。

■ 食糧との競合に係る課題への対応方策

- 近年、バイオ燃料には、持続性可能基準の遵守が国際的に求められているところであり、食糧生産が可能 な地域でのエネルギー作物の栽培には一定の配慮が必要となる可能性がある。
- 本来であれば、食糧生産の残渣を効率的にエネルギー源として使用する方が、より持続可能であるという 指摘もあり、また、栽培する農産物が食糧で、かつ、付加価値の高いものが生産できれば、事業全体で優 れた経済性を得る可能性も出てくる。
- このことから、食糧との競合に係る課題に対処するため、農産物の生産を主として、残渣等を有効に活用す るシステムの検討が必要となることも考えられる。
- この地域に近接するアジアの国々では、安心安全な食糧の調達についても重要な課題となっており、食糧 とエネルギーの双方の供給が行えるシステムの開発は、より現実的な事業性に結びつく可能性もある。
- このことから、事業性の評価においては、分散型持続可能エネルギー供給システム単体とするのではなく、 食糧生産をも考慮することが考えられる。





■ 事業パッケージの案

- 日本の企業等のインフラ輸出を対象としていることか ら、現状では次の技術群のパッケージを検討している。
 - > ICT技術を活用し、農研機構が開発した土壌微 生物の多様性/活性分析を、日本とオーストラリ ア北部間でシームレスに行うプラットフォーム
 - ▶ エネルギー作物として高収率な高成長ソルガム の種及び栽培システム
 - スの生産技術
 - ▶ コジェネ等を活用した分散型エネルギー供給シ ステム

